# JUNTO

*hospitality*

## Simply. Good. Hospitality.

Boutique hospitality consulting and property management, based in Puerto Escondido. We run hotels, villas and restaurants on the Oaxaca coast, and work with owners across Mexico and beyond.

THE IDEA

# Junto means *together.*

junto /hoon-toh/ *adj.* together; side by side

Your name stays on the door. We look after everything behind it: the team, the standards, the kitchen and the feel of the place. Bring us in at the first sketch, or call us for a single menu or a guest experience audit. Either way, we're still there long after opening night.

*You bring the place. We bring the people. Your guests feel the difference.*

ABOUT JUNTO

Junto Hospitality is a boutique hospitality consulting and property management agency in Puerto Escondido, Oaxaca. We open, run and refresh hotels, villas and restaurants, from the first sketch to the day-to-day. Founded by Daniel Del Rio, a chef and operations manager, and Courtney Seeley, who leads brand, guest experience and business development. Our work on the Oaxaca coast includes Suuel Hotel, Pacifica Radio, Tamarindos by Suuel, Casa Calixta and Atrio Wellness Boutique Hotel. We also partner with owners across Mexico and beyond.

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|---|---|---|
| BASED<br>Puerto Escondido, MX | FOUNDERS<br>Daniel & Courtney | WE RUN<br>Hotels, villas, dining |
| WORKS<br>Mexico & beyond | HOSTING<br>Airbnb Superhost | LANGUAGES<br>English & Spanish |

WHO WE ARE

# The people behind *Junto.*

Your place, our people. Kitchen to front desk, brand to guest.

## Daniel Del Rio

OPERATIONS · TEAMS · FOOD & BEVERAGE · DJ

Daniel was a chef first, cooking in Michelin-starred kitchens across Europe before running his own kitchens, teams and catering company in Australia. At Junto he looks after operations, revenue, teams and food and beverage, the side of the house that keeps everything running.

daniel@juntohospitality.mx

## Courtney Seeley

BUSINESS DEVELOPMENT · BRAND · GUEST EXPERIENCE

Courtney grew up in hospitality, then spent more than fifteen years in advertising and business development. At Junto she brings both worlds together, looking after the brand, content, partnerships and guest experience, and how every stay feels from first booking to last checkout.

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## The journey to *Junto.*

ARRIVAL · CASA JOSEPH

We moved to Puerto Escondido for Daniel to lead the opening as General Manager.

ROOTS · CASA TO

Operations Manager at this iconic hotel, learning the coast, its people and its rhythm from the inside.

NOW · JUNTO

Our own company, with a finger on the pulse of Puerto life and the coast's best hospitality.

OUR PROJECTS

# Places we run *and work with.*

HOTEL — MANAGED

## Suuel Hotel

A boutique luxury hotel and an architectural dream: nine rooms among the nim trees, designed by CAAM. We've been there since pre-opening and manage it all, including its restaurant and sound lounge, Pacifica Radio.

APARTMENTS — MANAGED

## Tamarindos by Suuel

Luxury apartments just footsteps from the sea, looked after by the team behind Suuel.

RESTAURANT & SOUND LOUNGE — MANAGED

## Pacifica Radio

Suuel's restaurant and sound lounge. Arguably the best breakfast in Puerto, if we do say so ourselves, then evening cocktails and dinner. An open kitchen, dining in under the trees, and vinyl sessions once a month.

BEACHFRONT VILLA — MANAGED

## Casa Calixta

A luxury villa on the sand in La Barra, with an infinity pool overlooking the Pacific. We manage it all, from the first booking to the last sunset.

BOUTIQUE WELLNESS HOTEL — OPENING DECEMBER

## Atrio

A boutique wellness hotel, coming soon. We're building the team now.

WHAT WE DO

# How it runs. *How it feels.*

We look after both.

THE SYSTEM

## Operations

- Pre-openings and launches
- Hiring, team building and training
- Staff handbooks, SOPs and checklists
- Quality control and mystery guest audits
- Revenue management
- Full property management

THE FEELING

## Brand & guests

- Brand audits, identity and positioning
- Social, content and marketing
- Guest experience audits you can act on
- Music, atmosphere and vibe
- Arrival-to-checkout journey design
- Local guides and the little extras

FOOD & BEVERAGE

## Menus, *start to finish.*

Full food and drink concepts, from first scribble to opening night, or a sharper version of the menu you already have. We curate the vibe too, right down to the playlist and the mood in the room.

LISTEN TO THE JUNTO PLAYLIST ↗

ASIAN PORK BELLY BITES · PACIFICA RADIO

## How we work: from day one, every day, or just for the day.

**01 · OPEN**

Concept, team, menus and launch. Built with you, ready for opening night.

**02 · RUN**

Full management, operations, revenue and guest experience, handled every day.

**03 · REFRESH**

Audits, menu consults, brand refreshes and team training, for good places ready to be great.

THE JUNTO FEELING · SALTY SKIN, GOLDEN LIGHT, SLOW MORNINGS

The best places don't shout.
*They call you back,* time and time again.

# Contact

Tell us about your place. If you're in Puerto, the coffee's on us.

OPERATIONS · TEAMS · FOOD & BEVERAGE

## Daniel Del Rio

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BUSINESS DEVELOPMENT · BRAND · GUEST EXPERIENCE

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